

GENERAL PROCUREMENT NOTICE

COUNTRY: Croatia

NAME OF PROJECT: "Modernization and Restructuring of the Road Sector Project"

SECTOR: Transport (Roads Sector)

GENERAL PROCUREMENT NOTICE

Loan No.: 8749 - HR

Republic of Croatia (as "the Borrower") has applied for financing in the amount of 22.000.000,00 EUR equivalent from the World Bank toward the cost of the "Modernization and Restructuring of the Road Sector Project" (MARS), and it intends (through Ministry of Sea, Transport and Infrastructure as an Implementing Agency) to apply part of the proceeds to payments for goods and consulting services to be procured under this project. The Project Development Objective (PDO) is to strengthen the institutional effectiveness, enhance the operational efficiency and increase the debt service capacity of Croatia's road sector.

The project will include the following components:

Part A: **Institutional Strengthening and Sector Reforms**

The objective of this component is to establish an institutional framework for the road sector, including through:

(a) *Transport Sector Planning and Road Sector Governance and Monitoring* - consulting services on:

- (i) Supporting establishment of a directorate in the MSTI to coordinate strategic planning and public investment management.
- (ii) Development of a sector governance framework including definition of KPIs and monitoring arrangements.
- (iii) Establishment of an application for data exchange and reporting between MSTI and the Road Sector Companies.
- (iv) Improvement and standardization of accounting practices across the Road Sector Companies.
- (v) Improvement of the business environment for the freight transport industry through review of administrative processes applied to the road transport sector.
- (vi) Introduction and improvement of citizen engagement through consultation processes.

(b) *Implementation support*

Procurement of IT equipment and consulting services to support MSTI in managing and coordinating the Project and building its procurement, financial management, safeguards management, monitoring and evaluation capacity, dealing with legal, public relations, communication and human resources matters through the provision of technical advisory services, Training, as well as Project audits.

Part B: **Operational Restructuring of Road Sector Companies**

The objective of this component is to implement management tools and carry out the revenue enhancement and cost rationalization actions required to improve operational and financial sustainability of the Road Sector Companies, including through:

(a) Road classification and standards

Consulting services to MSTI and the Road Sector Companies to: (i) implement a technical classification of the public road network; and (ii) develop consistent sets of maintenance-related regulations and specifications for all classes of roads.

(b) Road Asset Management System

- (i) Consulting services on design and implementation of a road asset management system (RAMS) for all Road Sector Companies to comprise a computerized database with inventory, condition and traffic data.
- (ii) Consulting services on development of a multi-year costed road maintenance program by each Road Sector Company.

(c) Rationalization of Operations and Business Functions – Motorways

- (i) Consulting services on development of action plans and their implementation to optimize management and roads' operations and maintenance costs and revenue improvements.
- (ii) Support for retraining, counseling, advisory services and employment intermediation for staff in the companies.

(d) Tolling

Consulting services for preparations of studies to identify the preferred automated tolling system and new tariff structure, including plans to transition from the current system and pricing regime.

(e) Operational and business rationalization of HC

Consulting services on development of an action plan to support the: (i) restructuring and transition of HC to a regional management system based on six regions; (ii) carrying out of joint procurement at regional level among HC and ZUC; (iii) development of improved maintenance contracting practices; and (iv) assessment and programming of periodic maintenance based on the RAMS.

(f) Road Safety

Consulting services on carrying out of technical studies for purpose of increasing road safety on the motorway system including tunnels and traffic information.

Procurement of contracts financed by the World Bank will be conducted through the procedures as specified in the World Bank's Procurement Guidelines: "*Procurement of Goods, Works and Non - Consulting Services under IBRD Loans and IDA Credits & Grants by World Bank Borrowers (dated January 2011, revised July 2014)*" and in the World Bank's Procurement Guidelines: "*Selection and Employment of Consultants under IBRD Loans and IDA Credits & Grants by World Bank Borrowers (dated January 2011, revised July 2014)*" - Procurement Guidelines (both), and is open to all eligible firms and individuals as defined in both Procurement Guidelines.

After project negotiations, the World Bank shall arrange the publication on its external website of the agreed initial procurement plan and all subsequent updates on which it has provided a no objection.

Specific procurement notices for contracts subject to open international competitive procurement will be announced, as they become available, in [UN Development Business](#) online, on the World Bank's external website and MSTI free-access website (www.mmpi.hr) and/or in one of newspaper of national circulation in the Borrower's country and in official gazette "Narodne novine".

Interested eligible firms and individuals who would wish to be considered for the provision of goods and consulting services for the above mentioned project, or those requiring additional information, should contact the Borrower at the address below:

*[Name of office]: Ministry of Sea, Transport and Infrastructure, **Room 1024 (X floor)***

*[Name of officer and title]: **Mrs. Nataša Munitić, Advisor of the Minister***

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*and with attention to: **Igor Guja, Procurement Advisor, email address: WBtender@mmpi.hr***